

Request for Proposals for Cattle Grazing Leases

RFP Question Deadline: April 3, 2026, by 4 p.m.

RFP Question and Answer Addendum

1. Will there be an opportunity to schedule a site visit to review the potential leases?

The SFPUC will not offer site tours of the subject Grazing Units as part of this RFP process before the RFP submittal deadline. The SFPUC, at its sole discretion, may offer site tours to the selected Grazing Lease tenants before the tenants sign the Grazing Leases.

2. Is the selection committee made up of only SFPUC employees, or are there other agencies or NGO committee members?

The selection committee includes representatives of several agencies with professional experience in land management, grazing, real estate, and finance.

3. Who is responsible for monitoring invasive plants, the tenant or SFPUC?

The SFPUC Natural Resource and Lands Management Division includes Integrated Pest Management (IPM) staff who work to identify and control non-native invasive plants on the watershed. Due to the vastness of the watershed, tenants are responsible for reporting their observations of high-priority invasive plants. The SFPUC IPM staff also relies upon other SFPUC staff, contractors, and consultants to identify and issue reports regarding non-native invasive plants in the watershed.

4. Any personal guarantee required?

No personal guarantee is required.

5. For the insurance requirements, is Workers' Compensation coverage required even when you don't have employees? If we don't have Workers' Compensation because we don't have employees, can we state that and that will waive the Workers' Comp insurance requirement? Or is Workers' Comp required regardless of whether you have employees?

If a tenant's business entity does not have any employees, then the tenant must work with the SFPUC to obtain a waiver for the workers' compensation insurance requirement. The waiver is subject to review and approval by the SFPUC Risk Management staff in

their sole discretion. If the business entity were subsequently to hire employees during the Grazing Lease term, then the workers' compensation insurance requirement would apply.

6. If we were to incorporate our business or form an LLC during the time we had a lease, would we be able to update the lease to reflect our newly formed legal entity?

Yes, the Grazing Lease can be amended to reflect the new business entity as the tenant. The new business entity must meet all SFPUC Grazing Lease and RFP requirements.